

## Message Text

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ORIGIN EB-11

INFO OCT-01 EUR-25 EA-11 ISO-00 AGR-20 SWF-02 IGA-02 SAJ-01

SP-03 AID-20 NSC-07 RSC-01 CIEP-03 TRSE-00 SS-20

STR-08 OMB-01 CEA-02 CIAE-00 INR-11 NSAE-00 /149 R

DRAFTED BY REP/ELEANOR CARSON

APPROVED BY REP/BE BYRON

EUR/SOV:JCOLBERT

EA/J:WPIEZ

INR/REC:MDRAY

EB/ORF/OFD/FPD:MBOERNER

----- 103990

R 052124Z AUG 74

FM SECSTATE WASHDC

TO AMEMBASSY TOKYO

INFO AMEMBASSY MOSCOW

C O N F I D E N T I A L STATE 170179

E.O. 11652 GDS

TAGS: EAGR

SUBJECT: SALE OF FERTILIZER PLANT (C-ER-4-58263)

A. FOR PREPARATION OF A REPORT, WE ARE INTERESTED IN INFORMATION ON SOVIET PURCHASES OF FERTILIZER PLANTS AND IN ANY SOVIET COMMITMENTS TO EXPORT FERTILIZER MATERIALS TO JAPAN. ACCORDING TO AN ARTICLE IN 24 JULY, MORNING EDITION, OF SANKEI SHIMBUN (PAGE 9T), MITSUI AND CO. LTD. RECEIVED A SOVIET ORDER FOR FOUR AMMONIA PLANTS VALUED AT \$270 MILLION. THE SAME NEWS ITEM INDICATED THAT THE USSR ALSO WANTS JAPAN TO FINANCE PURCHASE OF THESE PLANTS. MITSUI MAY BE WORKING WITH TOYO ENGINEERING CORPORATION ON THIS DEAL.

1. DOES MITSUI HAVE A FIRM CONTRACT TO SUPPLY FOUR AMMONIA PLANTS TO USSR? IF SO, WHEN WAS CONTRACT SIGNED AND WHAT IS TOTAL ANNUAL OR DAILY PRODUCTION CAPACITY OF  
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FOUR PLANTS? IF CONTRACT HAS NOT BEEN SIGNED, WHEN IS

SIGNING EXPECTED?

2. WHAT ARE TENTATIVE OR ACTUAL SOVIET REPAYMENT TERMS?  
IS THERE A JAPANESE COMMITMENT TO ACCEPT SOVIET AMMONIA  
OR OTHER FERTILIZER MATERIALS TO HELP THE USSR REPAY  
CREDITS IT MAY OBTAIN FROM JAPAN? IF SO, STATE TERMS  
OF THIS TRADE (ANNUAL QUANTITIES OF EACH SOVIET MATERIAL  
JAPAN WILL RECEIVE AND NUMBER OF YEARS INVOLVED.)

3. ARE NEGOTIATIONS UNDERWAY ON ANY OTHER JAPANESE SALES  
OF FERTILIZER EQUIPMENT TO THE USSR? DOES JAPAN  
ANTICIPATE ANY LONG-TERM AGREEMENT ON PURCHASE OF SOVIET  
POTASSIUM OR PHOSPHATE FERTILIZERS OR RELATED RAW  
MATERIALS?

B. A REPLY TO (1) AND (2) WOULD BE APPRECIATED BY 12  
AUGUST AND A FINAL RESPONSE BY 15 AUGUST. IN RESPONSE  
PLEASE CITE C-ER-4-58263. KISSINGER

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
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**Concepts:** SALES, FERTILIZERS, INDUSTRIAL PLANTS, AMMONIA  
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**Draft Date:** 05 AUG 1974  
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**Subject:** SALE OF FERTILIZER PLANT (C-ER-4-58263) A. FOR PREPARATION OF A REPORT, WE ARE INTERESTED IN  
**TAGS:** EAGR, JA, UR  
**To:** TOKYO  
**Type:** TE  
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